

Chip McFarlane

The Executive's Coach

Areas of Expertise

- Strategic executive coaching
- CEO / Board / top level job transitions
- Executive talent development
- Executive and Leadership Team Coaching
- Whole systems approach for sustainable results
- Inspirational leadership development

Overview

One of Australia's first and most experienced executive coaches and a master facilitator, Chip has the presence, energy and acumen to work with the most senior audiences, guiding the individual, team, group, or holding the room and evoking performance.

Business Background and Experience

Chip has coached internationally, in the US, London, China, Singapore, Paris, Delhi, Hong Kong, Tokyo and Australia in industries such as banking and financial services, tech companies, pharmaceutical companies, professional service firms, not-for-profit, NGO's, and multi-lateral public service organisations. He has worked with some of the largest organisations in Asia and well-known international brands.

Chip's experience ranges across a number of areas of leadership development, including facilitation, training, one to one and team coaching. He has over 13,000 hours coaching experience at the executive level, having worked with CEOs, MDs, SVPs and VPs, Board Members, Senior Executives and importantly their teams. Chip believes in the importance of helping a team move beyond high performing to high value-adding for all its stakeholders.

In the domain of coach development, Chip was one of the founding Directors and a Senior Faculty member of one of the pre-eminent coach training organisations in the Asia Pacific region, the Institute of Executive Coaching and Leadership (IECL). He continues in fostering the advancement of exceptional coaches and coaching, from Sydney to Shanghai, Beijing to Berlin.

Chip has been chosen as one of twelve inaugural international coaches by the globally recognised philanthropic organisation, EthicalCoach. The group currently provides pro bono coaching to NGO leaders and their teams in Ethiopia.

Chip's management experience includes holding the position of Director or Managing Director for a range of companies.

As a Midshipman at the United States Naval Academy the foundations of Chip's ongoing interest in perceptions of great leadership were laid.

Approach

Chip is known for relationships that engender deep trust. Through a unique weaving of humour, compassion, clear communication, and a spice of adventure, the journey with Chip is one of exuberant learning. His inter-cultural and wide-ranging background adds diversity and depth to his coaching practice and facilitation.

Chip partners with executives as they navigate the growing complexity of today's business environment and balance the paradoxical demands that affect leaders. Chip tailors his approach to the particular business and behavioural change requirements of the individual, with clients reporting a transformation in their leadership style and performance outcomes often leading to opportunities of much greater responsibility.

Clients are challenged to gain a deep appreciation of their personal and leadership styles, and the resulting impact on others. Additionally, they are supported to have the courage and determination to make behavioural changes that will lead to sustainable, high value results.

As a team coach and facilitator, Chip's style is energetic, compassionate, and challenging. He has worked with senior leadership teams throughout the Asia Pacific region, helping them to succeed in leading culturally diverse organisations. Chip enjoys partnering with teams to move to high value-adding, cognizant of bringing value to all stakeholders.

Qualifications and Memberships

- Master Certified Coach (MCC) , International Coach Federation
- Accredited Organisational Coach, Level Three, IECL
- Diagnostics: Structural Dynamics- Kantor Behavioural Baseline, Hogan Assessments, MBTI, Leadership Maturity Framework, HBDI, The Leadership Circle, Life Styles Inventory, GSI, DiSC, Harrison Assessments, Belbin Team Roles, Choice Theory and Reality Therapy, Enneagram
- Certified Peace Ambassador

Recent Client Engagements

- CEO, Large Consumer Subsidiary " helped client develop their staff and re-organise the operation to achieve significantly improved business results.
- CEO, Multinational " coached client to redefine their role and use personal strengths to achieve maximum impact within the organisation.
- President (Asia), Fortune 50 Tech " coached client to moderate autocratic style in order to lead change required for a successful post turnaround business.
- Group MD and Leadership Team, Fortune 100 Financial Services " worked with MD and Executive team to establish trust, embrace difficult discussions, improve performance, and shift stakeholder perception and buy-in.